

# Top 25 technology service providers

Ranked by revenue 2006



Dudley Slater of Integra Telecom

**THE EMPLOYMENT NET**

**INTERNET SERVICE PROVIDERS**, Web search portals and data processing services provided 388,000 wage and salary jobs in 2004.

**DATA PROCESSING**, hosting and related services accounted for about 70 percent of the jobs.

**ISPs AND WEB SEARCH** portals accounted for the other 30 percent.

Source: U.S. Dept. of Labor, Bureau of Labor Statistics

NA Not available  
 NR Not ranked  
 WND Would not disclose  
 \* Tie

Rank	Rank last year	Company	Phone Web site	Total revenue 2006	Type of business	No. of metro employees Total no. of employees firmwide Headquarters	Local senior executive Title
1	NR	<b>Comcast Oregon S.W. Washington</b> 9605 S.W. Nimbus Ave. Beaverton, Ore. 97008	800-266-2278 comcast.com	<b>\$24.9 billion</b>	Internet service, cable T.V., digital phone provider	1,434 87,000 Philadelphia	Curt Henninger general manager
2	1	<b>Qwest Communications Inc.</b> 421 S.W. Oak St., Room 853 Portland, Ore. 97204	503-242-5234 qwest.com	<b>\$12 billion</b>	Telecommunications	1,100 38,000 Denver	Judy Peppier president Oregon
3	NR	<b>Kforce Inc.</b> 10300 S.W. Greenburg Road Portland, Ore. 97223	503-244-2700 kforce.com	<b>\$938 million</b>	Technology staffing and consult- ing and permanent placement	110 8,000 Tampa, Fla.	Scott McCallum vice president Pacific Northwest
4	5	<b>Integra Telecom</b> 1201 N.E. Lloyd Blvd. Portland, Ore. 97212	503-453-8084 integratelecom.com	<b>\$228 million</b>	Telecommunications	500 1,000 Portland	Dudley Slater CEO
5	6	<b>INX Inc.</b> 10725 S.W. Barbur Blvd., Suite 100 Portland, Ore. 97219	503-245-4788 inx.com	<b>\$156 million</b>	Integrated service providers	48 300 Houston	Andrew Caldwell vice president
6	NR	<b>WebTrends Inc.</b> 851 S.W. Sixth Ave., Suite 600 Portland, Ore. 97204	503-294-7025 webtrends.com	<b>\$68.15 million</b>	Strategic business consulting, marketing optimization services, professional implementation	255 352 Portland	Greg Drew president/CEO
7	NR	<b>Saber Corp.</b> 3995 Hagers Grove Road Salem, Ore. 97301	503-566-7095 sabercorp.com	<b>\$62.2 million</b>	Information technology solu- tions provider for government organizations	458 458 Salem	Nitin Khanna president/CEO
8	8	<b>SnapNames.com Inc.</b> 115 N.W. First Ave., Suite 300 Portland, Ore. 97209	503-219-9990 snapnames.com	<b>\$49.2 million</b>	Internet domain-name services	38 38 Portland	Sudhir Bhagwan chairman/CEO
9	NR	<b>MicroPower Electronics</b> 13955 S.W. Millikan Beaverton, Ore. 97005	503-693-7600 micro-power.com	<b>\$47.3 million</b>	Custom battery packs and charges for mission-critical portable devices in medical COTS military	201 201 Beaverton	Greg Love president/CEO
10	NR	<b>PacStar</b> 15055 S.W. Sequoia Parkway, Suite 100 Portland, Ore. 97224	503-403-3000 pacstar.com	<b>\$45.9 million</b>	Communications technology	76 76 Portland	Robert Frisbee CEO
11	NR	<b>Ascentium</b> 10260 S.W. Greenburg Road, Suite 200 Tigard, Ore. 97223	503-546-1200 ascentium.com	<b>\$30 million</b>	Marketing and technology consulting	5 30 Bellevue	Kevin McKivker, partner Patrick Lewis, co-director
12	NR	<b>Volt Technical Resources</b> 1300 S.W. Fifth Ave. Portland, Ore. 97201	503-221-8797 volt.com	<b>\$21 million</b>	IT, technical engineering, sales, media and tech communications	0 550 Orange, Calif.	Carrie Craig area manager
13	13	<b>Hepieric Inc.</b> 14795 S.W. Murray Schools Drive, Suite 201 Beaverton, Ore. 97007	503-517-2800 hepieric.com	<b>\$16.5 million</b>	Information technology, software development, consulting	132 138 Beaverton	Richard Pierce CEO
14	16	<b>Silicon Forest Electronics Inc.</b> 6204 E. 18th St. Vancouver, Wash. 98661	360-694-2000 www.si-forest.com	<b>\$16.1 million</b>	Electronic manufacturing services	115 115 Vancouver	Frank Nichols president
15	15	<b>Meridian Technology Group</b> 4949 S.W. Meadows Road, Suite 440 Lake Oswego, Ore. 97035	503-697-1600 meridiangroup.com	<b>\$14.4 million</b>	Information technology consult- ing services	100 130 Lake Oswego	D. Richard Creson president
16	NR	<b>VanderHouwen &amp; Assoc. Inc.</b> 5520 S.W. Macadam Ave., Suite 112 Portland, Ore. 97239	503-299-6811 vanderhouwen.com	<b>\$13.8 million</b>	Technology staffing company	58 58 Portland	Kathy VanderHouwen
17	14	<b>Technocom Inc.</b> 7929 S.W. Burns Way, Suite F Wilsonville, Ore. 97070	503-682-4195 gotchnocom.com	<b>\$12.8 million</b>	Telecommunications	82 82 Portland	Rick McCloskey CEO
18	NR	<b>Auctionpay Inc.</b> 13221 S.W. 66th Parkway, Suite 460 Portland, Ore. 97223	503-597-0378 auctionpay.com	<b>\$9 million</b>	Technology solutions for nonprof- its and schools	86 101 Portland	Steve Serba
19	19	<b>Opus Creative/Opus Interactive</b> 2337 N.W. York St. Portland, Ore. 97210	503-220-0252 opuscreative.com	<b>\$7.6 million</b>	Web site development and Internet service provider	55 57 Portland	Mark Brody CEO
20	18	<b>Kipe &amp; Associates Inc.</b> 14735 S.W. Beard Road, Suite 203 Beaverton, Ore. 97007	503-590-7000 kipeassoc.com	<b>\$6.8 million</b>	Information technology, tempo- rary staffing	50 50 Beaverton	Carol Sampson president
21	NR	<b>Gekkotek Inc.</b> 500 W. Eighth St., Suite 500 Vancouver, Wash. 98660	360-696-0280 gekkotek.com	<b>\$6.5 million</b>	Technology solutions provider	100 100 Vancouver	Valerie Reamer
22	20	<b>EasyStreet Online Services Inc.</b> 9705 S.W. Sunshine Court, Suite 400 Beaverton, Ore. 97005	503-646-8400 easystreet.com	<b>\$6.1 million</b>	Internet and managed services for small businesses and IT pro- fessionals	38 38 Beaverton	Rich Bader president/CEO
23	21	<b>Hanlon Brown Design</b> 2130 N.W. 29th Ave. Portland, Ore. 97210	503-944-1000 hbdesign.com	<b>\$5.4 million</b>	Design services for print, Web, interactive, catalog	28 28 Portland	Noma Hanlon president
24	17	<b>Delta Systems Integration Inc.</b> 4040 S.E. International Way, Suite E-106 Milwaukie, Ore. 97222	503-786-3733 deltasi.us	<b>\$5.2 million</b>	Systems integration	28 28 Milwaukie	Mark Gottwig president
25	22	<b>Matrix Networks</b> 4243 S.E. International Way, Suite C Portland, Ore. 97222	503-654-3000 matrixnetworks.com	<b>\$4.8 million</b>	VOIP telephone solution pro- vider, data networking, managed services	38 40 Portland	Troy Roberts vice president

Research by Tam Jenkins  
 Source: a representative of each firm

While every attempt is made to ensure the thoroughness and accuracy of the list, omissions and errors may occur. Please send corrections or additions on company letterhead to Tam Jenkins, 851 S.W. Sixth Ave., Suite 500, Portland, Ore. 97204.